

GARNER PRINTING

Since 1927
Quality Color Printing -- Dependable Service

To: State Legislative Service

From: Byron Martin
1697 N.E. 53rd Avenue
Des Moines, IA 50313

Attn.: Richard Johnson

Date: March 20, 2006

We Take Pleasure in Submitting the Following Quotation

QUOTE NUMBER: 6704

QUANTITY: 3,500 Copies of Red Book

DESCRIPTION: 459 pages of Body copy
Hard Bind Book with gold foil stamping on the front cover and blind deboss
Head/foot bands, Smyth sews, round and back

FINISHED SIZE: 6 x 9

STOCK: Body 60 lb matte white Somerset
End sheets white 6 lb Springhill vellum Bristol, Cover Arrestox B standard Color

INK: Body 4-color process

BINDING: We will fold flat sheets into sigs for Smyth sewing into the book. Gold foil stamp
front and back bone, deboss the front cover and spine attach head and foot bands

PREP AND PROOFS: Customer to furnish digital files for all the book and cover and the photo's, we
will put into book form from that, then make proofs for customer ok.

PRICE: 3,500 books ----\$52,691.00

Carton for shipment

TERMS: NET 30 F.O.B. Des Moines

SALESPERSON: Byron Martin

IMPORTANT!

Owing to the fluctuation of stock and material prices, pricing is
for immediate acceptance and subject to change without notice.

PRICING BY: Tom Kruger

If copy is not submitted at time pricing is made, prices will be
subject to revision upon receipt of copy or printing layout.
Changes made after pricing is submitted voids price at option
of bidder.

THANK YOU FOR THE OPPORTUNITY OF PRICING THIS PROJECT.

IF WE ARE FAVORED WITH THIS ORDER IT WILL HAVE OUR CAREFUL AND PROMPT ATTENTION.

Garner

**Iowa Official Register (Redbook) Vendor Questions
from the Iowa Legislative Services Agency**

*Four-color photographs or diagrams are contained on the following pages:
20, 26-43, 48-82, 93-100, 258-264, 362-364, 367-369, 371, and 377-383.*

Please provide the following specific information with regard to your bid:

1. Paper stock for pages Sommerset 60 lb. White matte
2. Paper stock for end sheets 67 lb. Springhill Vellum Bristol White
3. **Please provide an example of each paper stock.**
4. Will you use soy-based ink? Yes What percentage is soy? 100%
5. Cover fabric Aresto B Standard color
6. Binder board .088 boards
7. **Please provide an example of the cover fabric and the binder board.**
8. Will you be using subcontractors? Yes Please identify the subcontractors:
Pease Bindery in Lincoln, NE; they will be binding the books.
9. Where will page production take place? Garner Printing in Des Moines, IA
10. Where will books be bound? Pease Bindery, Lincoln, NE
11. What is the time period you need for production of proof pages? _____
We will need 10 days
11. In what form will proof pages be provided? Color folded proofs digital blue lines.
12. In what form will you provide samples of cover for approval? We will make color proofs, not foil stamped proofs.
13. Can you provide an opportunity for us to examine the first book produced before all books are produced? Yes, but there is a \$200.00 charge.

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14. What is the time period you need from approval of proof pages until delivery of books to the Capitol? 8 weeks
15. Number of books per carton? To be determined
16. When will you be prepared to execute a contract? Now
17. Upon completion of final pages can you provide an electronic copy of the final pages, with all photos inserted, that the Iowa General Assembly can install on its internet website? Yes

In what format would you provide that electronic copy? Page PDF

18. Please restate the total price of your bid which includes all page and cover production and delivery costs for 3500 books: \$53,780.00 plus \$200.00 if you want a proof book.

19. What similar books have you produced? House Journal
20. Please give one or more customer references (name and telephone number) with regard to production of similar books? Secretary of the Senate, Gayle Goble, Senior Journal Editor

- 21 Name, telephone number, and e-mail of your principal contact on this bid: Byron Martin, 515-988-0500; bmartin@garnerprint.com